

Message Text

UNCLASSIFIED

PAGE 01 CALCUT 02296 160513Z

65

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 160335Z SEP 76
FM AMCONSUL CALCUTTA
TO USDOC WASHDC
INFO SECSTATE WASHDC 5616
AMEMBASSY NEW DELHI

UNCLAS CALCUTTA 2296

E.O. 11652: N/A

TAGS: BPRO, BTIO, IN

SUBJ: NEGOTIATION FOR LICENSING VALVES

1. A CALCUTTA COMPANY, BURN AND CO., WAS APPROACHED IN APRIL BY MARK CONTROLS CORP., INTERNATIONAL DIVISION, 1900 DEMPSTER ST., EVANSTON, ILLINOIS 60204 (S.L. HARVEY, MARKETING MANAGER), WHO EXPRESSED INTEREST IN COLLABORATING WITH BURN FOR THE MANUFACTURE OF VALVES IN INDIA. BURN ANSWERED ON MAY 6, BUT ACCORDING TO THE EXECUTIVE VICE-CHAIRMAN, N.R. BHARGAVA, DESPITE SEVERAL REMINDERS, HAVE NOT RECEIVED A REPLY FROM THE U.S. FIRM.
 2. WOULD APPRECIATE COMMERCE CONTACTING MARK CONTROLS TO SEE WHETHER FIRM IS INTERESTED IN PURSUING MATTER FURTHER WITH BURN AND CO.
 3. THE GOI MINISTRY OF HEAVY INDUSTRY TOOK OVER THE MANAGEMENT OF BURN & CO. (WTDR 10/72) AND AN AFFILIATE, INDIAN STANDARD WAGON CO., IN DECEMBER 1973, AND NATIONALIZED THESE UNITS ON JUNE 23, 1976. BURN & CO. IS ONE OF THE OLDEST ENGINEERING UNITS IN WEST BENGAL. FIRM DESIGNS AND MANUFACTURES RAILROAD FREIGHT TRAIN CARS, CRANES, FERROUS CASTINGS, FORGINGS, STORAGE TANKS, FABRICATED STRUCTURAL STEEL AND PRESS STEEL PRODUCTS-KORN
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NNN

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